

# FundScripts

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## SAFETY SEMINAR

On **December 10, 2013**, J.V. Resources, Inc., the Fund's third-party loss control provider, will hold a quarterly safety seminar from 1:00 P.M. to 3:00 P.M. in Lexington. The seminar will take place at: **Home Builders Association of Lexington, 3146 Custer Drive, Lexington, KY 40517.**

Various topics of interest will be reviewed. In addition to planned topics, attendees may request additional topics in advance when they register. There is no charge for the seminar, however, space is limited to 60 individuals, so enroll early to ensure a place. To register, contact J.V. Resources, Inc. at (502) 245-8485.

## GIVING BACK

**\$8.3 MILLION IN DIVIDENDS BEING RETURNED**

At its regularly held Board Meeting on October 29, 2013, the Kentucky AGC/SIF Board of Trustees approved the release of \$8,296,594 in dividends and \$539,279 in Special Fund taxes to be paid in March of 2014. This payment marks the 20th consecutive year that the Kentucky AGC/SIF has returned premium dollars to its members.

After the dividends and Special Fund taxes are released in March of 2014, the total dividends and taxes returned to Fund members since 1994 will be over \$139 MILLION DOLLARS!

In March of 2014, dividends will be released that represent a 20% return of total premiums paid in for eligible members for the 2009 Fund year as of October 31, 2013.

What are the chances that your company will receive a dividend? Historically, 94-95% of members have qualified for a dividend check. As of October 31, 2013, 96% of members who were in the Fund in 2009, and who remain in the Fund, are eligible for a 2014 dividend check. Here is how your company can qualify:

- ◆ Have been a member in the year for which the dividend is being paid (2009)
- ◆ Have a Loss Ratio of less than 100% for the year in which the dividend is being paid (2009)
- ◆ Be a CURRENT member at the time of the dividend payment (March of 2014)
- ◆ Be current in all payment obligations to the Fund and its participating Trade Associations

Now available on the Fund's website ([www.kyagscif.com](http://www.kyagscif.com)), members and agents can access **ESTIMATED** dividend returns that will be issued in March of 2014. Registered users can log in, go to the reports menu and select "Estimated Dividend Report". If you are not currently a registered user, simply go to the website homepage and click on "Need to signup?" in the upper right hand corner.

If you are unsure as to whether or not your company may be eligible for a dividend payment in 2014, please contact the Fund Office at (800) 928-7135.

## WELL I DO DECLARE

**DIVIDEND DECLARED FOR THE 2013 YEAR**

At its regularly held Board Meeting on October 29, 2013, the Kentucky AGC/SIF Board of Trustees declared a dividend of \$8,600,000. This declaration will bring the total dividend pool (available for future payments to Fund members) to over \$37.9 million. If you have any questions regarding the dividend declaration, please contact the Fund Office at (800) 928-7135.



# AND THE AWARD GOES TO...

On October 28th, 2013, the Kentucky AGC/SIF's Board of Trustees, its Association Executives and its Administration team came together to pay tribute to its 2012 top producing Agencies at its 16th Annual Agents' Awards Ceremony. The three categories in which awards were presented included: CRYSTAL, GOLD and SILVER.

## Crystal Category

Crystal Awards were presented to those agencies which produced **\$2 million** (or more) in premium for the 2012 year. Those agencies and their representatives receiving Crystal Awards were:

- ◆ **Neace Lukens** - Represented by Steve Leist
- ◆ **Wells Fargo Insurance** - Represented by Jeff Duncan, Fred Orthmeyer and Walt Zolla

## Gold Category

Gold Awards were presented to those agencies which produced **\$1 million** (or more—not to exceed \$1,999,999) in premium for the 2012 year. The agencies and their representatives receiving Gold Awards were:

- ◆ **Brown & Brown of Kentucky** - Represented by Norm Fallot
- ◆ **Center of Insurance** - Represented by Bruce Barrick
- ◆ **Energy Insurance** - Represented by Matt Dusing
- ◆ **Garrett-Stotz Company** - Represented by Jeff Brown and Drew Windhorst
- ◆ **Logan Lavelle Hunt Insurance** - Represented by John Lavelle
- ◆ **Peel & Holland Financial Group** - Represented by Todd Anderson
- ◆ **Powell-Walton-Milward** - Represented by Chris Barnett and Andy Walker
- ◆ **Roeding Group Companies** - Represented by Steve Roeding
- ◆ **The Underwriters Group** - Represented by Mike Busick

## Silver Category

Silver Awards were presented to those agencies which produced **\$500,000** (or more—not to exceed \$999,999) in premium for the 2012 year. The agencies and their representatives receiving Silver Awards were:

- ◆ **C.K. Ash & Associates** - Represented by Brian Jones and Watson Jones
- ◆ **Carroll & Stone Insurance** - Represented by Steve Carroll and Steve Salmon
- ◆ **E.M. Ford & Company** - Represented by Lynn Holland
- ◆ **GCH Insurance** - Represented by John Hampton and Carrie Kendrick
- ◆ **Greater Lexington Insurance** - Represented by David Thornton
- ◆ **Morgan, Trevathan & Gunn** - Represented by Michael Martin
- ◆ **Schiff, Kreidler-Shell** - Represented by Chad Bilz
- ◆ **Sterling G. Thompson** - Represented by Joe Kaelin
- ◆ **Van Zandt, Emrich & Cary** - Represented by Dick Burks and Bobby Neutz
- ◆ **Western Rivers Corporation** - Represented by Patty Freeman

The seven (7) award winning agencies that were UNABLE to attend the ceremony this year were:

- ◆ **BB&T Insurance Services** - Crystal Award Recipient
- ◆ **Crawford Insurance** - Gold Award Recipient
- ◆ **Cumberland Valley Insurance** - Silver Award Recipient
- ◆ **Curneal & Hignite Insurance** - Gold Award Recipient
- ◆ **Hyland, Block & Hyland** - Silver Award Recipient
- ◆ **Putnam Agency** - Silver Award Recipient
- ◆ **Van Meter Insurance** - Crystal Award Recipient

## THE UNDERWRITER'S CORNER

In these uncertain economic times, it is more important than ever to understand and take advantage of opportunities that help manage your company's cash flow. One such opportunity is available through the Fund's monthly payroll reporting option. Fund members with annual normal premiums equal to or greater than **\$1,600.00** are eligible to report their payroll and remit premiums to the Fund on a monthly basis, rather than on an up-front annual basis. This option allows members to pay premiums monthly based upon actual payroll versus estimated payroll, thus avoiding costly discrepancies during the annual year-end audit.

If your company is currently on an up-front payroll reporting basis, and generates annual normal premiums equal to or greater than \$1,600.00, your company IS eligible for monthly payroll reporting. To switch from annual to monthly reporting for the upcoming 2014 policy year, contact your Agent or fax (502-245-6062) or e-mail a written request to Marrison Barr (mbarr@lhclaims.com) in the Fund Office.

\*\*Please note that ALL members can pay their premium online at [www.kyagsif.com](http://www.kyagsif.com).

## NO CHANGE CAN BE GOOD CHANGE Special Fund Tax

Effective January 1, 2014, the Kentucky Special Fund Assessment Tax Rate will remain at **6.28%**. The 6.28% rate represents the lowest Assessment Tax Rate that Kentucky Employers have experienced since 1989.

How does the Assessment Tax Rate affect your company? It is the rate you multiply your normal premium by each month (or one time per year if you pay your entire premium at the beginning of the policy year) to determine the applicable tax amount you must pay as part of your total monthly workers' compensation insurance premium payment.

## PLUG IN! SOCIAL MEDIA

To get the most up to date information from the Kentucky AGC/SIF, get connected on the following pages of *Facebook*, *LinkedIn* and *Twitter* to plug into the Fund!

- ◆ **Facebook:** <http://www.facebook.com/KYAGCSIF> (Be sure to "Like" us!)
- ◆ **LinkedIn:** [http://www.linkedin.com/company/2762201?trk=NUS\\_DIG\\_CMPY-fol](http://www.linkedin.com/company/2762201?trk=NUS_DIG_CMPY-fol)
- ◆ **Twitter:** <https://twitter.com/KENTUCKYAGCSIF>

## MINOR TWEAKS 2014 RATE CHANGES

After analyzing and considering a multitude of statistical data, as well as anticipating future market conditions, the Kentucky AGC/SIF's Board of Trustees, at its regularly held Board Meeting on October 29, 2013, resolved to adjust the Fund's rates for the upcoming 2014 year.

For those rates that increased, no rate increased by more than 5%. For those rates that decreased, no rate decreased by more than 5%. For any questions or comments, please contact the Fund Office at (800) 928-7135.

# FundScripts

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## ***SAFETY AND EDUCATIONAL PROGRAM*** ***>2014<***

During the October 29, 2013 Board of Trustees meeting, the structure of the 2014 Safety and Educational Program was unanimously passed. The Fund's Safety and Educational Program for 2014 will require all policies with an effective date through December 31, 2013 to attend, by October 31, 2014, a two (2) hour safety seminar offered by one (1) of the Fund's seven (7) participating Trade Associations or the Fund's Loss Control Provider, J.V. Resources, Inc.

Look for more information to come from the Trade Association of which you are a member, or from J.V. Resources, Inc., regarding training opportunities.

New members coming into the Fund with effective dates of January 1, 2014 (or after) will continue to be required to view the Fund's new member education video: "*Avoiding Jeopardy — Safety Pays!*" within thirty (30) days of receiving their new member packet.

Members with a loss ratio above the designated trigger ratio set for 2014 will continue to be required to participate in the Personal Review of the Watch List (P.R.O.W.L.) program.

If there are any questions regarding the Fund's Safety and Educational Program for 2014, please contact the Fund Office at (800) 928-7135.